

Technology Business Incubator (TBI)

Govt. Engineering College, Palakkad

Activity Report as on 31-03-2022

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Technology Business Incubator (TBI) is one of the flagship projects of Govt. Engineering College, Palakkad. The facility provides infrastructural, academic and technical support to the upcoming entrepreneurs to fulfill their dreams. The team of academicians, industry experts and mentors provide the necessary guidance and motivation to create the pathway to success for anyone who steps into the facility. TBI is committed to inculcating the knowledge and skills to foster young engineers to become successful entrepreneurs, providing employment, developing innovative products and services and thereby building up an indigenous self-reliant nation.

Within the last five years, TBI at GEC Palakkad was able to set up Infrastructure to hold 8 physical units, a seminar hall, a mini fabrication lab and an amenity area for the incubatees. It also provides basic IT infrastructures like Personal Computers, sharable Printers, high-speed Internet services, etc.

Currently, four firms are working at TBI and 3 firms conk out this year. The reason for dropping out is opting for higher studies by the applicant. Despite the market drop by the COVID-19 pandemic, our incubatees performed well and made remarkable progress. M/s. TeQlot Innovantz was the only firm that conducted its business throughout the pandemic period. Epoz Zero and Exelarc developed software and Mobile applications to support Learning Management Systems which turned out to be a helping hand to students and teachers at the time of lockdown. These applications are still on the market which shows the usability and relevance of the products.

The COVID-19 pandemic and lockdown had completely affected the market and become difficult for any business to survive. As beginners who lack experience in the market and do not have enough resources to fuel up, it is a herculean task for an entrepreneur to run a business fairly. With proper guidance both technical and management, mentoring and constant supervision, we were able to sought-out this problem to an extent. Collaboration with pioneer institutions and industries like IIT Palakkad, NIT Calicut, IISc Bangalore, HAL, etc. helped a lot. We are grateful for the timely support and mentoring they offered free of cost.

This year after coming out of the COVID-19 standstill, we started offline training programs and conducted 3 Short Term Training programs and 2 Hand-on Training programs. We had also participated in several offline and online programs hosted by prestigious institutions like IIT Palakkad, IISc. Bangalore, HAL, DRDO, MSME-DI Trissur and many more. Our students participated in Flipkart GRiD 3.0 - Robotics Challenge – a national-level robotics hackathon. Students also participated in MSME IDEA Hackathon 2022 for seed funding.

A comprehensive list of training programs hosted at TBI GEC Palakkad is as follows.

Offline Training Programs Hosted at TBI sponsored by DTE, Govt. of Kerala.

| Sl. No | Name of the program | Venue | Date | Amount |
|--------|---|------------------|----------------|-----------|
| 01 | Entrepreneurship for beginners | TBI GEC Palakkad | 19-21 Jan 2022 | 35,735.00 |
| 02 | PCB Design & Fabrication | TBI GEC Palakkad | 27-29 Jan 2022 | 17,736.00 |
| 03 | Introduction to PIC Microcontrollers | TBI GEC Palakkad | 14-16 Jan 2022 | 49,417.00 |
| 04 | Introduction to 3D design using Autodesk Fusion 360 | TBI GEC Palakkad | 09-11 Feb 2022 | 17,736.00 |
| 05 | Introduction to Django – Python web framework | TBI GEC Palakkad | 02-03 Feb 2022 | 17,710.00 |

List of training programs hosted at TBI GEC Palakkad

| Sl. No | Course Title | Organized by | Date | Mode | No. of Participants (Approx.) |
|--------|--|---|-----------------|---------|-------------------------------|
| 01 | SAMBHAV (eNLAP) National Level Awareness Program on Entrepreneurship and Support of Ministry of MSME Govt. of India | MSME DI Thrissur | 18 Nov 2021 | Online | 150 |
| 02 | Business Plan for Startups | Entrepreneurship Development Institute of India and SIMAT | 25 May 2021 | Online | 20 |
| 03 | National Workshop on Bioplastics - Technology, Opportunities, Policies & Challenges | SIMAT | 22 Sept 2021 | Online | 20 |
| 04 | PCB Fabrication using KiCAD | IISc-HAL | 28-29 Sept 2021 | Online | 30 |
| 05 | UPSCALE 2021 | IEEE & GEC Palakkad | 07-13 Dec 2021 | Online | 135 |
| 06 | Roadshow as a part of YIP 2021 | Kerala Development & Innovation Strategy Council (K-DISC) | 01 Feb 2022 | Online | 70 |
| 07 | IEDC SUMMIT | Kerala Start up mission | 05 Mar 2022 | Offline | 11 |
| 08 | SAMASTHA - Technical workshop | TECHIN - IIT Palakkad | 05-16 Mar 2022 | Online | 25 |
| 09 | Webinar on IPR and Patenting rules in India | MSME-DI Thrissur | 16 Mar 2022 | Online | 20 |

Idea pitching, Hackathon, etc.

| Sl. No | Title of Program | Organized by | No. of Participants |
|--------|--|---------------------|---------------------|
| 01 | Flipkart GRiD 3.0 – Robotics Challenge | Flipkart | 15 |
| 02 | MSME Idea Hackathon 2022 | MSME Govt. Of India | 10 |

Flipkart GRiD 3.0 - Robotics Challenge is Flipkart's Flagship Engineering Campus Challenge which provides you the opportunity to apply your technical knowledge and skills, to compete and complete key challenges bringing Live Problem Statements from the world of E-Commerce to the brightest minds of India and lets you put your capabilities to the ultimate test. A team of 15 students participated in the challenge and cleared up to level II. The experience and knowledge gained in this challenge triggered the passion for doing scientific experiments among the students.

This year will be recorded in golden letters in the history of TBI GEC Palakkad. We were recognized as the Host institution of the Ministry of MSME, Govt. of India. By this, we are entitled to provide seed funding for the entrepreneurs of the region under the MSME-DI Thrissur. The selection process is done combined by the GEC Palakkad and Domain Expert Committee of MSME. Selected candidates will get a seed fund of up to Rupees 15 lakhs as a grant and up to 1.5 crores as Institution development fund.

This year, we have conducted a screening test "**TBI Drive 2022**" for selecting potential incubatees for the six vacancies in the TBI (four companies desiccated, one converted to virtual incubation, and one firm selected for seed funding at IIT Palakkad). Applications were invited through our website, media, and notice boards on 17-12-2021. The last date was extended till 30 Jan 2022. The selection for MSME seed funding was also invited during the same period. So the TBI Management committee decided to conduct the screening of both applications at the same venue. For seed funding, we received 13 applications (some applied for both incubation and seed fund). The selection committee is constituted by the Principal, TBI Coordinator, HoDs of various departments (Domain Experts), Manager of Nationalized Bank (Financial Expert), Extension Officer – Dept. of Industries and Commerce, Govt. of Kerala.

We received 16 applications (both incubation and seed fund) and 13 applicants presented their ideas before the Screening Committee. The screening session was conducted on 28 March 2022 at the Seminar Hall of CSE, GEC Palakkad. The 07 selected applications were forwarded with comments and recommendations by the Institute Selection Committee to the MSME via the Idea hackathon 2022 portal for further scrutiny.

Firms currently working at our TBI

| Sl. No | Name of the Firm | Name of the CEO | Description of the project/product |
|--------|---|-------------------|---|
| 01 | TeQlot Solutions www.teqlotinnovantz.com | Mr. Krishnadas T | Development and modernization of kitchen accessories. Automatic Hand Sanitizer Dispenser |
| 02 | Peddle City | Mr. Sandesh S | Hardware and software platform for bicycle rentals. |
| 03 | Automs.io | Mr. Syamraju | Product Based Building Automation For Economically Small And Middle Business |
| 04 | PRO THOUGHTS | Mr. Jishnu J | AI-based interior automation for home and office. |
| 05 | INDUCTIO | Mr. Jishnu P | AI-based LMS for students |
| 06 | Hawker | Mr. Saad Hafiz C | Active suspension system for two-wheelers |
| 07 | PROHealth | Ms. Sreelakshmi | Secured Telemedicine based on IoT and WBAN |
| 08 | SNS Associates [VIRTUAL 2020 ONWARDS] | Mr. Sreerag N S | Pilot study and planning for the manufacturing of Indigenous Defense equipment /parts. |
| 09 | Viento Technologies [VIRTUAL 2020 ONWARDS] | Mr. Wilson George | Renewable energy systems, windmill guidance system |
| 10 | Trouvailler www.trouvailler.com [VIRTUAL 2022 ONWARDS] | Mr. Roy Antony | Cloud Platform for integrating tourism activities |

Expenditure 2021-22

In 2021-22 fiscal, five lakh rupees were sanctioned by the DTE. (Ref No. L4/17624/20/DTE Dated: 10-12-2021). Complying with the store purchase rules we had completed the procedures of E-Tender for the air conditioner system, but very few vendors participated and the rate quoted was much high than the market price. There was not enough time for doing a re-tender and hence the procurement could not be completed. The allotment for the training programs and others was almost spent. The total expenditure for the fiscal is ` 219198.00. In addition to this ` 225684.00 were also spent on infrastructure development from the institution fund. This amount was utilized for reworking wooden furniture for Mini Fabrication Lab and minor civil works.

Activities planned for 2022-23

| Sl. No | Item/ Description | Estimate Amount |
|--------------|---|------------------|
| 01 | AC for seminar hall, Split AC for Mini fab lab and electrical accessories, wiring, etc. | ` 3.5 Lakhs |
| 02 | Hi Intensity Training programs, IPR. | ` 1 Lakhs |
| 03 | Surveillance security system | ` 0.5 Lakhs |
| TOTAL | | ` 5 Lakhs |

Glimpse of activities 2021-22



Entrepreneurship for beginners



Introduction to Django – Python web framework



Shri. Naseer (TBI Coordinator) addressing students



Dr. Ashish delivering session on self-development



Introduction to 3D design using Autodesk Fusion 360



Mr. Sujesh (Local Inventor) presenting Hybrid Fuel Engine



TBI Drive 2022/ MSME Selection Screening

